

What is unique about UWCI?





UWCI represents a paradigm shift in water sector finance: From traditional project-finance towards holistic, long-term support of partner utilities. The goal is to provide technical and financial support in order to strengthen utilities to become financially viable, resource-efficient and climate-resilient utilities. Thus, it provides a new pathway out of aid-dependence for the urban water sector.



UWCI will support urban climate resilience and a portion will be dedicated to extend access to safe drinking water (SDG 6.1) and sanitation services (SDG 6.2) for all, especially in underserved areas and to those most in need (pro-poor).



Results-oriented reform

The initiative will offer **corporate financing** and technical support to the utility as a whole. Therefore, it is not dependent on project-specific appraisals and can be used where marginal value is highest. This improves overall performance more quickly and efficiently, based on pre-defined performance milestones.



The initiative is a unique global vehicle set up with the purpose of supporting utility turnarounds in the most efficient way: This could be technical expert services, operator partnership exchange, grants for operational finance or access to commercial bank loans. Furthermore, the global approach promotes direct exchange between utilities - North-South or South-South.



Competitive selection process

Participating utilities ("champions") will be selected through a competitive process based on their performance and reform-mindedness.



The initiative genuinely integrates technical and financial cooperation through joint implementation and steering of the Technical Assistance and turnaround facility. UWCI works directly with Dutch, German and European Water Operator Partnership Programmes (total >70 WOPs)¹. It will source technical assistance and knowledge from well performing utilities and experts worldwide and transfer utility peer know-how on management and operations.



Utilities often struggle to access operational finance for performance improvements, especially in regard to improving cash flows, while development finance is often limited to financing new assets / infrastructure. UWCI bridges this gap by financing urgently needed systemic improvements (e.g., for collection efficiency, digitalization, non-revenue water) that increase utility turnarounds.



Focus on financial independence in the long-run

The initiative addresses water and financial sectors simultaneously as it supports utilities to enter into financing arrangements with domestic banks (TA, guarantee) that will continue after the UWCI's exit. **Local currency lending**² will be promoted. Funding will be based on the utility's priority investment needs and plans, and will be incremental, according to progress made and matching the absorptive capacity of the utility.

Local currency lending for water infrastructure investments is sustainable because it reduces the cost of financing for the utility (costs incurred by currency risk are eliminated; also refer to GIZ/DGIS commissioned study "What is holding back the transition to local financing in the water sector?", 2020).